


# JESSE MATLOCK


Seasoned Managing Director

**Proactive, Collaborative Leader** with a strong product vision, a focus on execution, and a desire to build a culture that elevates the team.

**Dedicated** to building and enabling strong teams through positive motivation, personal development, and good hiring practices.

## CONTACT INFO

214-960-0068 

info@jessematlock.com 

linkedin.com/in/jesse-matlock 

North Texas 

## PROFESSIONAL TOOLS

**MANAGE** Microsoft Office, Google Suite, Asana, Jira, Trello, Pivotal Tracker and more

**DEVELOP** HTML 4/5, CSS 2/3, jQuery, SASS, Light MySQL, Light PHP

**DESIGN** Adobe CC (Illustrator, Photoshop, InDesign, +), Drafting, Whiteboarding

**CREATE** Adobe xD, Sketch, Live Mockups(HTML/CSS/JS), Illustrator/FW

## PREVIOUS ROLES

Senior Designer - Gravitare Design

Asst. Sales Mgr - Verizon Wireless

Branch Manager - Leather Center

Receiving Manager - Office Max

Sales Dir. - Passani Electronics

Store Manager - Stereo To Go

## PROFESSIONAL EXPERIENCE

- 2019**  
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**2020**

**Director of Operations**  
High Performance Restoration, Frisco, TX  
Planning, developing and implementing new company strategies and processes to develop successful, winning teams and drive revenue growth.
- 2015**  
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**2018**

**Ministry Director**  
Christ Fellowship Church, McKinney, TX  
I was recruited to re-design, build and operate the churches Hospitality ministry. We achieved profitability, in 3 yrs, after 10 yrs of losses.
- 2013**  
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**2015**

**Lead UX Engineer**  
WatchGuard Video, Allen, TX  
Working with the CEO, I designed the UI, UX and Coded the interface of an enterprise application responsible for storing, editing, sharing & searching law enforcement video evidence. UX Advocate for the Organization.
- 2006**  
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**2013**

**Director of Development**  
Revive Marketing, McKinney, TX  
From Leading Scrums to Managing accounts, this role was highly varied and required a high attention to detail and complete ownership of deliverables.
- FALL**  
**2013**

**Adjunct Instructor**  
Clark College, Vancouver, WA  
Recruited by the College Educational Team to design and deliver a Web Design course utilizing current technology and practical business strategies.
- 2011**  
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**2012**

**Youth Programs Director**  
WGC, Vancouver, WA  
Directed Youth Programs and successfully grew overall attendance. Recruited, and trained, my replacement in collaboration with Senior Mgr.
- 2007**  
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**2008**

**Coffeehouse/Roastery Co-Owner**  
Revive Coffeehouse, Portland, OR  
Designed and built local micro-roastery business in high competition market. Selected as exclusive training location for local barista school.
- 2004**  
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**2006**

**Senior Sales Trainer**  
Verizon Wireless, Beaverton, OR  
Promoted to Sr. Sales Trainer after successful implementation of retail sales strategies. Delivered company training to sales and management staff.